



**To:** SEDCO Board of Directors  
**From:** Eric Ennis, Executive Director  
**Date:** October 13, 2022  
**Re:** SEDCO Board of Directors Meeting Agenda – October 14, 2022

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The Syracuse Economic Development Corporation **Board of Directors Meeting on Friday, October 14, 2022 at 1:00 PM held in person at the Salt City Market Community Room, 484 South Salina Street, Syracuse, NY 13202.**

**I. Call Meeting to Order**

**II. Roll Call – 1**

**III. Proof of Notice - 2**

**IV. Minutes – 3**

Approval of minutes from the August 30, 2022 Board meeting.

**V. New Business –**

**ARPA Lending Programs Community Impact Fund Requests – 4**

Review and discussion of the loan financing requests submitted as part of the American Rescue Plan Act (ARPA) Community Impact Fund for consideration.

Project Requests under Consideration:

1. Polish Community Home Inc. (held from prior meeting)
  - *Attachment: Memo to the SEDCO Board of Directors*
2. Delavan Studios
  - *Attachment: Memo to the SEDCO Board of Directors*
3. Cora Foundation
  - *Attachment: Memo to the SEDCO Board of Directors*
4. DropShop Syr LLC
  - *Attachment: Memo to the SEDCO Board of Directors*

**Traditional SEDCO Loan Requests – 5**

Review and discussion of traditional SEDCO loan requests for consideration.

5. Taste of Africa
  - *Attachment: Memo to the SEDCO Board of Directors*
6. It Takes a Village Childcare
  - *Attachment: Memo to the SEDCO Board of Directors*

**ARPA Micro-enterprise and Small Business Assistance Fund – 6**

Review and discussion regarding two requests submitted through the ARPA Micro-enterprise and Small Business Assistance Fund.

- *Attachment: Applicant summary table*

**VII. EPA Brownfield Revolving Loan Fund Request for Proposals (RFP) – 7**

Discussion regarding proposals submitted for grant writing services for Environmental Protection Agency (EPA) Revolving Loan Fund call for applications.

- *Attachment: Comparison table of proposals submitted for grant writing services*

**Adjourn**



PLEASE POST

PLEASE POST

PLEASE POST

**PUBLIC MEETING NOTICE**

**THE SYRACUSE ECONOMIC DEVELOPMENT CORPORATION**

**HAS SCHEDULED**

**A**

**BOARD OF DIRECTORS MEETING**

**ON**

**FRIDAY OCTOBER 14, 2022**

**At 1:00 PM**

**IN THE SALT CITY MARKET COMMUNITY ROOM**

**LOCATED AT**

**484 SOUTH SALINA STREET, SYRACUSE, NY 13202**

**For more information, please contact Vaughntorrien Davis at [VDavis@syrgov.net](mailto:VDavis@syrgov.net)**

**Minutes**  
Syracuse Economic Development Corporation  
Board of Directors Meeting  
Tuesday, August 30, 2022  
4:00 – 5:00 PM

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Meeting was held via Microsoft Teams  
Syracuse, NY 13202

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**Board Members Present:** Richard Driscoll, Patrick Lannon, Jennifer Tifft, Stephen Gross, Sheena Solomon, Karolina Marcinkowski, Nick Petragnani, Andrew Fish.

**Board Members Excused:** Mark Barbee, Pastor Ashanti Dickerson, and Michael Greene.

**Staff Present:** Eric Ennis, Vaughn Davis, Cole King, Fredrick Marty, Jacky Duong

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**I. Call Meeting to Order**

Ms. Tifft called the meeting to order at 4:02 PM.

**II. Roll Call**

Ms. Tifft acknowledged that all Board Members were present except for Mr. Barbee, Pastor Dickerson, and Mr. Greene.

**III. Proof of Notice**

Ms. Tifft made note acknowledging proof of notice was out in a timely manner.

**IV. Minutes**

Ms. Tifft asked for a motion approving the minutes from the July 26, 2022, Board meeting.

Mr. Driscoll made the motion. Ms. Solomon seconded the motion. **ALL BOARD MEMBERS PRESENT UNANIMOUSLY APPROVED THE MEETING MINUTES FROM JULY 26, 2022.**

**V. New Business**

**American Rescue Plan Act (ARPA) Community Impact Fund Requests**

Mr. Davis introduced a total of three (3) request that was reviewed and considered by committees convened as part of the Community Impact Fund. He provided background that these requests are eligible for up to \$200,000 in financing with a maximum term of 15 years at 2.0% interest. The projects were discussed and reviewed, with a separate vote taking place with the SEDCO Board of Directors.

1. Syracuse Polish Home: Approval of \$100,000

Ms. Tifft asked for a motion to approve Syracuse Polish Home for \$100,000 for a period of 15 years (180 months) at 2.0% interest, with an interest-only period of six (6) months during the time of construction. The Board is willing to approve the applicant on condition that the Syracuse Polish home provides information regarding their relationship with The Syracuse Polish home and Syracuse Polish Community Inc.

The Board agreed to postpone a vote and adding the Syracuse Polish home to "Old Business" in the next Board meeting.

2. XO Taco, LLC: Approval of \$200,000

Ms. Tifft asked for a motion to approve Xo Taco LLC. for \$200,000 for a period of ten (10) years (120 months) at 3.0% interest, with no interest only term.

Mr. Gross made a motion for approval. Mr. Driscoll seconded the motion.

1. Extra Kleen Foods and Deli: Approval of \$58,000

Ms. Tifft asked for a motion to approve Extra Kleen Foods and Deli for \$58,000 for a period of Fifteen (15) years (180 months) at 2.0% interest, with an interest-only period of six (6) months during the time of construction.

Ms. Solomon made a motion for approval. Mr. Gross seconded the motion.

**ALL BOARD MEMBERS VOTED TO APPROVE, XO TACO, LLC AND EXTRA KLEEN FOODS FOR COMMUNITY IMPACT FUND ASSISTANCE. SYRACUSE POLISH HOME WAS HELD FOR NEXT MEETING.**

Organization Items

Mr. Ennis informed the Board that SEDCO and SIDA are looking to transition from Macola to QuickBooks. Mr. Davis informed the Board that the transition will cost \$16,000. The total cost will be split between the two companies leaving SEDCO responsible for \$6,750.00. This includes the \$2,500 annual fee and a fee of the same will be due annually moving forward.

Mr. Ennis asked for a motion from the board to authorize the use of expenses from the Board. Mr. Fish made a motion and Mr. Petragani Seconded the motion.

**ALL BOARD MEMBERS VOTED TO APPROVE THE USE OF EXPENSES TO UPGRADE FROM MACOLA TO QUICKBOOKS.**



October 13, 2022

Memorandum To: SEDCO ARPA Community Impact Fund | Board of Directors

From: Vaughntorrien Davis

Re: Syracuse Polish Community Inc.  
SEDCO Loan Request – \$200,000.00

**Background:**

Syracuse Polish Home is a not-for-profit hospitality and education center that was founded in 1919 as a cultural meeting place for Polish immigrants. It is currently located at 915 Park Avenue. The project will help contribute to the revitalization of a community staple that not only provides banquet and various hospitality services; the staff also assists the elderly, holds classes and job fairs for the public.

**Proposed Project:**

The Syracuse Polish Community, Inc. project is a renovations and construction. The project will include repairs to the leaky roof as it is the cause of major water damage throughout the building. They also would like to use the requested funds for the replacement of a sewer pipe, the replacement of the floor in the bowling alley, installation of an accessibility ramp, restroom conversion to an accessible unisex restroom, plumbing for the kitchen and restroom in the Archive/Museum.

**Loan Request:**

The funds received from SEDCO will be used for a to repairs to the roof and various parts of the location that is 100 years old. These repairs include a leaky roof, the replacement of a sewer pipe, floor replacement for the bowling alley in the basement, installation of an accessibility ramp, and the conversion of one of the restrooms to a unisex/accessible restroom.

**Sources & Uses:**

Project Budget:

a. Building Roof replacement	\$ 75,000.00
b. Sewer Pipe Replacement	\$ 25,000.00
c. Repair and replace damaged flooring (bowling alley)	\$ 15,000.00
d. Bathroom renovation	\$ 15,000.00
e. Accessibility Ramp	\$ 10,000.00
f. <u>New plumbing</u>	<u>\$ 60,000.00</u>
<b>TOTAL INVESTMENT</b>	<b>\$200,000.00</b>

Project Sources:

a. <u>SEDCO Community Impact financing</u>	<u>\$200,000.00</u>
<b>TOTAL INVESTMENT</b>	<b>\$200,000.00</b>

**Impact of Covid-19:**

Due to the pandemic and subsequent quarantine the applicant has had to reduce their staff by half. They have not been able to hold any fundraisers or charge dues and they had to discontinue providing meals to the senior members. They've also had to add PPE that they provide to their staff as an added expense.

**Borrower:**

The Syracuse Polish Community Foundation, Inc is the parent company of The Polish Community, Inc who is the sole owner of the entity Syracuse Polish Home.

**Collateral:**

SEDCO would seek to hold a mortgage lien on the property owned by The Syracuse Polish Community Foundation, Inc located at 915 Park Avenue and a corporate guaranty from Syracuse Polish Community Inc.

**Recommendation:**

Staff is recommending that the Board of Directors approve this loan amount of \$100,000.00. The applicant's roof is the root cause of most of the issues listed. We believe that when the roof is repaired (\$75,000.00) the applicant can hold fundraisers to obtain funds to complete the remaining projects. The remainder of the funds can be put towards the replacement of the sewer pipe (\$25,000.00).

Based on the maximum terms available as part of the Community Impact Fund, SEDCO would structure the interest rate at 1.5% for this loan, with a term of fifteen (15) years (180 months). The first 6 months would be an interest-only period for the project to fully get underway prior to principal and interest payments being collected.



October 5, 2022

Memorandum To: SEDCO ARPA Community Impact Fund Review Committee
From: Vaughntorrien Davis
Re: Delavan Studios, LLC
SEDCO Loan Request – \$200,000.00

Background:

Delavan Studios, LLC is a Commercial Studio Rental company founded in 2020 and is located on 509 W. Fayette St. #138 in the downtown district. This project is an expansion project that will allow the applicant to meet the demand that they are currently unable to accommodate due to lack of space.

Proposed Project:

The applicant has been in need for more spaces to rent as the demand for a workplace for remote employees who don't wish to work in their home. The applicant is looking to renovate the third and fourth floors of the W. Fayette building (approx. 65,000 sq ft). With the help of Joseph Piraino from in-ARCHITECTS the applicant has identified a plan that will allow them to rent out 10,200 square feet of the available space. They are looking to build 17 new non-residential studios ranging in size from 420 to 1,050 sq ft. The project will also include the instillation for the building's first passenger elevator and the addition of heating, cooling and electrical to the fourth floor

Loan Request:

The funds received from SEDCO will be used for a combination of uses including site work construction involving the excavation and new water and sewer infrastructure connections to South Salina Street, as well as maintenance and landscaping expenses. Site work and demolition funding will be employed for removal of stumps on site that must be removed to undertake the excavation to properly clear the land for new construction. A portion of the SEDCO funds would also be used for attorney's fees.

SOURCES & USES:

Project Budget:

Table with 2 columns: Item, Amount. Rows include Site work/ Demolition (\$15,000.00), Building Construction and Renovation (\$637,000.00), Engineering (\$30,000.00), Legal Fees (\$5,000.00), and TOTAL INVESTMENT (\$687,000.00).

Project Sources:

Table with 2 columns: Item, Amount. Rows include SEDCO Community Impact financing (\$200,000.00) and Owner Equity (\$487,000.00).

TOTAL INVESTMENT \$687,000.00



**Impact of Covid-19:**

The effects of COVID have left many people who work remotely in need of a separate workplace within the city limits so they've seen an increase of business.

**Borrower:**

Harold Kyle is the sole owner and principal owner behind Delavan Studios, LLC; The 509 W. Fayette St. #138 property is owned by KFI, LLC (Kyle Family Investments, LLC).

**Collateral:**

SEDCO would seek to hold a subordinate mortgage lien on the 509 W. Fayette St #138 property owned by KFI, LLC for the loan amount. A personal guarantee from Harold Kyle would also be secured as the owner of the borrowing entity.

**Recommendation:**

Staff is recommending that the Loan Committee approve this loan amount as presented.

Based on the maximum terms available as part of the Community Impact Fund, SEDCO would structure the interest rate at 2.0% for this loan, with a term of fifteen (15) years (180 months). The first 6 months would be an interest-only period for the project to fully get underway prior to principal and interest payments being collected.



October 14, 2022

Memorandum To: SEDCO ARPA Community Impact Fund Review Board
From: Vaughntorrien Davis
Re: CORA Foundation
SEDCO Loan Request – \$200,000.00

Background:

The CORA Foundation is a Non-profit organization that runs ArtRage Gallery, located at 505 Hawley Ave that they purchased in 2021. They're in the process of making the location more accessible and energy efficient. The project would be a great investment in the city's Arts & Culture scene

Proposed Project:

The CORA Foundation has been planning a capital campaign to raise the funds to create a more accessible and energy efficient building. Major repairs on the building include a new roof, a new storefront including a glass vestibule with automatic doors and new thermal insulated windows. Other planned improvements include, accessible restroom upgrades, an insulation wrap on the exterior, a new energy efficient heat pump HVAC system and solar panels on the roof, and upgrades to the interior gallery walls and lighting. Atlantic State Legal Foundation plans to fund a porous pavement sidewalk. The estimates included here are from Zausmer Frisch Associates. We believe that we can get the project done for less than the estimate attached and will be gathering additional estimates in 2022. This loan would act as a bridge loan as we complete our fundraising campaign.

Loan Request:

The funds received from SEDCO will be used for a combination of uses that will include Major repairs on the building include a new roof, a new storefront including a glass vestibule with automatic doors and new thermal insulated windows. Other planned improvements include, accessible restroom upgrades, an insulation wrap on the exterior, a new energy efficient heat pump HVAC system and solar panels on the roof, and upgrades to the interior gallery walls and lighting.

SOURCES & USES:

Project Budget:

Table with 2 columns: Item, Amount. Rows include Site Work/ Demolition (\$100,000.00), Engineering/ Architect Fees (\$20,000.00), Permitting Fees (\$7,500.00), Management/ Developer Fee (\$42,000.00), and TOTAL INVESTMENT (\$562,000.00).

Project Sources:

Table with 2 columns: Source, Amount. Rows include SEDCO Community Impact financing (\$100,000.00), NYS Council on the Arts (\$297,690), Atlantic State Legal (\$20,000.00), Donors (\$42,000.00), and TOTAL INVESTMENT (\$562,190.00).

Impact of Covid-19:

Due to COVID-19 the project has been delayed. The plan was to purchase the building in spring of 2020 and starting their capital campaign that summer. The pandemic caused the gallery to close from March of 2020 to September 2020. When the doors reopened, they couldn't host many in-person events, however, has been able to have virtual events. As we get back to some normalcy the gallery will host more in-person events.

**Borrower:**

The CORA Foundation was founded in 2008 and is the sole owner and principal of the ArtRage Gallery.

**Collateral:**

SEDCO would seek to hold a subordinate mortgage lien on the 505 Hawley Ave properties for the amount of the loan. A corporate guarantee from The CORA Foundation would also be secured as the owners of the borrowing entity.

**Recommendation:**

Staff is recommending that the Board approve this loan amount of \$100,000. Based on the maximum terms available as part of the Community Impact Fund, SEDCO would structure the interest rate at 2.0% for this loan, with a term of fifteen (2) years (24 months).



October 14, 2022

Memorandum To: SEDCO | ARPA Community Impact Fund Review Board
From: Vaughntorrien Davis
Re: DripShop Syr LLC
SEDCO Loan Request – \$200,000.00

Background:

DripShop Syr LLC is a fitness/nutrition concept located at 900 West Fayette St on the Eastside of the City’s downtown district. The applicants are a start up company who began their buildout in 2020 that was brought to a halt due to the pandemic and the effects COVID has had on the health and fitness industry.

The applicant’s vision is to bring positive vibes to the city through their 10 years’ worth of fitness experience spreading their what they call their “three key ingredients” of health, wellness, and fun.

Proposed Project:

The applicants are looking to fund the buildout and pay the fees that are associated with the funds from the Community Impact Fund as well as secured funds from a bank loan. The remainder of the funds will be used to purchase new equipment, and to market their services.

Loan Request:

The funds received from SEDCO will be used for site work construction of the W. Fayette St location and to purchase new equipment.

SOURCES & USES:

Project Budget:

Table with 2 columns: Item, Amount. Rows include Building Construction & Renovation (\$135,435.00), Equipment (\$75,000.00), Furniture & Fixtures (\$20,000.00), Engineering/Architect Fees (\$4,000.00), Legal Fees (\$4,000.00), Permitting Fees (\$1,500.00), Management/Developer Fee (\$5,800.00), Signage (\$7,000.00), and TOTAL INVESTMENT (\$252,735.00).

Project Sources:

Table with 2 columns: Item, Amount. Rows include SEDCO Community Impact financing (\$200,000.00), Owner Equity (\$10,435.00), Bank Loan (\$42,300.00), and TOTAL INVESTMENT (\$252,735.00).

**Impact of Covid-19:**

The applicant's initial build out was brought to a halt due to COVID and the ensuing pandemic. Now that we have started moving forward the applicants are able to begin working on it again.

**Borrower:**

There are three principals behind the applicant entity DripShop Syr LLC – each of whom are directly involved in the development project. Kyle Chase, Jamar Clarke, and Michael Kitts.

**Collateral:**

SEDCO would seek to hold a subordinate mortgage lien on the 900 West Fayette Street property for the loan amount. A personal guarantee from Kyle Chase, Jamar Clarke and Michael Kitts would also be secured as the owners of the borrowing entity.

**Recommendation:**

Staff is recommending that the SEDCO Board approve the loan amount of \$200,000 as presented.

Based on the maximum terms available as part of the Community Impact Fund, SEDCO would structure the interest rate at 2.0% for this loan, with a term of fifteen (15) years (180 months). The first 6 months would be an interest-only period for the project to fully get underway prior to principal and interest payments being collected.



October 12, 2022

Memorandum To: SEDCO | Small Business Assistance Fund Board of Directors
From: Vaughntorrien Davis
Re: Taste of Africa
SEDCO Loan Request – \$65,000.00

Background:

Taste of Africa is a local food establishment that was founded in 2021 and is located at 820 Danforth St on the Northside of the city. This project will contribute to the revitalization of the Northside and will be a great investment in the city’s growing small businesses.

Proposed Project:

The proposed project involves the rehab of the current location. The project will focus on fixing a leaking roof as well as updating the electrical system in the building as they are still using fuses to generate electricity to the building.

Loan Request:

The funds received from SEDCO will be used for a combination of uses including the fixing of the roof that the applicant firmly believes will not last the winter as it leaks heavily when it rains. And to bring the electrical power up to date and code. This will allow the business to run its day-to-day operations and ensure the safety of the staff and the customers.

SOURCES & USES:

Project Budget:

Table with 2 columns: Item, Amount. Rows: a. Roof Repairs (\$35,000.00), b. Electrical Update (\$30,000.00), TOTAL INVESTMENT (\$65,000.00)

Project Sources:

Table with 2 columns: Item, Amount. Rows: a. SEDCO Community Impact financing (\$65,000.00), TOTAL INVESTMENT (\$65,000.00)

Impact of Covid-19:

N/A

Borrower:

Delvy Mouity is the sole owner and principal behind the applicant entity It Taste of Africa; The 820 Danforth St Property is owned by their parent company Tsandou International.

Collateral:

SEDCO would seek to hold a subordinate mortgage lien on the 820 Danforth Street & 1015 First North property properties that are owned by Tsandou International for the loan amount. A personal guarantee from Delvy Mouity would also be secured as the owner of the borrowing entity.

**Recommendation:**

Staff is recommending that the Loan Committee approve this loan amount of \$65,000 as the amount of work that is needed for the building renovations exceeds the applicants asking price on the condition that The Taste of Africa provides updated business financials that show that The taste of Africa can afford to repay the awarded funds.

Based on the maximum terms available as part of the Community Impact Fund, SEDCO would structure the interest rate at 2.0% for this loan, with a term of Fifteen (15) years (180 months). The first 2 years would be an interest-only period for the project to fully get underway prior to principal and interest payments being collected.



October 14, 2022

Memorandum To: SEDCO | ARPA Small Business Enterprise Board of Directors
From: Vaughntorrien Davis
Re: It Takes a Village
SEDCO Loan Request – \$50,000.00

Background:

It Takes a Village Syracuse, LLC is a childcare provider that is looking to open its doors at 301 Slocum Avenue on the Westside of the city. The applicant is looking to provide a service in an area where its residents are in desperate need of childcare services. The applicant previously had a location that was well suited for her needs however was unable to obtain site control. Since losing the bid on the property she was able to acquire another and it's currently under contract with the applicant.

Proposed Project:

The proposed project involves the buildout of a commercial property. The project will consist of the redesigning the space to fit the day-to-day needs of a daycare facility.

Loan Request:

The funds received from SEDCO will be used for a combination of uses including site work construction involving the build out of the location to suite multiple classrooms. The applicant has also been awarded funding from the Grow America Fund that has provided a means for her to purchase the building, to gain site control.

SOURCES & USES:

Project Budget:

Table with 2 columns: Item, Amount. Rows include Building Acquisition (\$248,000.00), Closing Costs (\$22,000.00), Working Capital (\$50,000.00), Additional cost/contingency (\$60,000.00), and TOTAL INVESTMENT (\$380,000.00).

Project Sources:

Table with 2 columns: Item, Amount. Rows include SEDCO Community Impact financing (\$50,000.00), SBA – NDC Grow America Fund (\$270,000.00), Owner Equity (\$60,000.00), and TOTAL INVESTMENT (\$380,000.00).

Impact of Covid-19:

COVID-19 caused the applicant to place the project on hold. Now that we've mostly returned to normalcy the client has been able to obtain site control over a suitable property and move forward with the buildout.

Borrower:

Tanika Jones is the sole owner and principal behind the applicant entity It Takes a Village childcare.



**Collateral:**

SEDCO would seek to hold a subordinate mortgage lien on the 301 Slocum Avenue property for the amount of the loan. A personal guarantee from Tanika Jones would also be secured as the owner of the borrowing entity.

**Recommendation:**

Staff is recommending that the Board approve this loan amount as presented. The project will provide relief to those who are struggling with finding affordable childcare within the city of Syracuse.

Based on the maximum terms available as part of the Community Impact Fund, SEDCO would structure the interest rate at 1.5% for this loan, with a term of Five (5) years (60 months). The first 6 months would be an interest-only period for the project to fully get underway prior to principal and interest payments being collected.

**SEDCO ARPA Lending Programs | Small Business Requests | 10.14.22**

Applicant	Industry Classification	Contact Person	Neighborhood	Fund Category	Qualified Census Tract?	Requested Amount	Recommendation	Description of Request	Impact of COVID-19	Justification
<b>MoMo's Belssing</b>	Cleaning Service	Demora Holland	Lincoln Hill	Small Business Assistance Fund	Yes	\$ 5,000.00	\$ 5,000.00	The applicant is looking to use funds in order to purchase equipment and inventory for cleaning business.	The applicant was unable to perform her services due to COVID, resulting in a decline of business revenue.	Increase in Business
<b>Syracuse Community Health Pharmacy</b>	Medical Services	Mallika kopalle	Souhthwest	Small Business Assistance Fund	Yes	\$ 25,000.00	\$ 25,000.00	The applicant is looking to use the funds awarded to retain a driver to deliver medical prescriptions and equipment as well as restock medical supplies and PPE	Services we provide definitely increased two fold as patient's could not freely walk in for meds. We delivered to most patient's especially elderly so their safety is not compromised. All this cost is not paid by patient's health insurance so Pharmacy provided these services.	Increase in Business
<b>TOTAL SEDCO FUNDING AMOUNTS:</b>						<b>\$ 30,000.00</b>	<b>\$ 30,000.00</b>			

## SEDCO Request for Proposals | EPA Revolving Loan Fund (RLF) Grant Writing Services

<b>Bidder</b>	<b>C&amp;S Companies</b>	<b>Stantec</b>
<b>Project Manager + Team</b>	Dan Riker - Program Manager; Andrew Maxwell - Client Manager; Emma Philips & Sarah Stewart - Grant Writer	Andrea Pederson - Project Manager; Derek Street - Lead grant writer/RLF specialist; Steven Campbell & Chris Gdak - Technical Support
<b>Prior Examples</b>	Chautauqua County IDA - \$600K RLF award // City of Cortland - \$200K, City of Jamestown - \$200K (Assessment Grants)	Atlanta, GA; Fresno, CA; Wayne County, NY - \$1 Million (all RLF awards)
<b>Approach to Project</b>	C&S will conduct review of EPA standards and advance planning of existing grant applications, and will hold coordination meeting(s) with SEDCO staff	Stantec team will employ previous RLF grant writing experience and understanding of current EPA standards to work alongside SEDCO staff - will hold bi-weekly coordination meetings. Proposal included 20+ sites in Syracuse that are prime redevelopment opportunities
<b>Expertise</b>	Dan Riker has 28+ years experience in environmental redevelopment and EPA programs	The proposed team (A. Pederson, S. Campbell, & D. Street) have directly led or assisted with 20 EPA RLF grant applications
<b>Demonstrated Capability</b>	C&S has significant experience in EPA Phase I and II Environmental Assessments Programs. Applicant has secured one (1) RLF grant over the past 3 years.	Stantec has an existing and longstanding relationship with the Syracuse Land Bank, and is familiar with ongoing City/Land Bank brownfield redevelopment efforts. Stantec has secured more than 7 RLF grants over the past 3 years. Two awards received the highest EPA scores in FY 2020 and 2022.
<b>Price</b>	\$ 3,000.00	\$ 8,750.00